



**CSAC Excess Insurance Authority**  
Leader in Member-Directed Risk Management

# EIA Annual Public Entity Meetings, Nov. 9 & 10, 2016

## Insurance Requirements In Contracts Manual & Services

A Joint Project by EIA and Alliant



**Daniel Howell, Alliant**

The Alliant logo, featuring a stylized white 'A' icon followed by the word 'Alliant' in a bold, white, sans-serif font.

**Alliant**

# Presentation Outline

- **The IRIC Manual and 2016 Updates**
- **Updates for 2017 in the works**
- **EIA Products, Training and Services**

# I. The IRIC Manual History

- **The basis of this Insurance Requirements in Contracts Manual (IRIC) stems from work by public entity risk managers and consultants since the 1970's**
- **It is relied upon by hundreds of public entities**
- **Alliant has maintained and published the manual as a service to the public entity community**
- **Periodic updates have been performed, but keeping current has been a challenge**

# The IRIC Update Project

- EIA contacted Alliant regarding an IRIC update and it was agreed to work jointly and share costs
- Bob Marshburn was engaged to review the manual and edit the update
- IRIC 9.0 was published in March, and IRIC 9.1 in June
- EIA and Alliant have committed to ongoing maintenance of the manual and regular updates
- Alliant will take the current book form and develop an on-line interactive interface for the manual with features including tabs and forms

# 2016 Updates – v9.1

- **General Editing, Updates, and Clarifications/Corrections**
  - Revise Contract recommendations to obtain full coverage & higher limits from Contractor's Insurance restricted or excluded by new ISO forms
  - Specify currently realistic & available Insurance requirements
  - Advise risk assessment factors for small jobs & Contractors
  - Include when use of non-admitted carriers may be useful
  - Explain usage of Additional Insured provisions for Auto policies
  - Recommend Indemnity & Insurance specifications be sent with bid packages
  - Revise Manual to comply with new statutory restrictions for Indemnity provisions
- **Insurance Service Office (ISO) Forms – Sample Insurance Requirement Exhibits have been updated with new ISO forms**
  - New versions of ISO forms
  - Additional ISO forms that can achieve contracting goals
- **Declaration & Protection for Self-Insured Retentions**
  - This edition removes references to deductibles since the insurer is responsible for recovering deductibles
  - SIR's remain of interest due to contractor insolvency & case law allowing insurers to avoid coverage

# 2016 New Additions

- **Technology Risks – New Chapter**
  - Alliant engaged Marjorie Segale to edit a new chapter on Technology Risks
  - Discussion/sample requirements for cyber risks including IT consultants, software vendors and cloud providers
- **Aviation Risks – New Chapter**
  - Alliant added a new chapter on Aviation Risks
  - Discussion/sample requirements for operation of airports, aircraft, fixed base operators and UAV/Drones
- **New ISO Forms Added to Exhibits**

# 2017 Updates – v9.2

- **Additional discussion and clarification of how the additional insured endorsement forms work**
  - Attempt to simplify and clarify how ISO 2010, 2037 and 2038 interact
- **Removal of the reference to “Admitted Insurers” since so much insurance is now placed with surplus lines insurers**
- **Reinforced recommendation requiring policy declarations & endorsements page to verify coverage limitations or exclusions from “Restricted Coverage” policies**
- **Marine Related Risks – New Chapter**

# Products, Training & Services

- **Products:** The IRIC Manual is available at:
  - <https://www.csac-eia.org/resources/eia-documents/resources-other/insurance-requirements-in-contracts/insurance-requirements-in-contracts-manual/>
- **Training:**
  - EIA Webinar Recorded Trainings
    - IRIC Overview – 2 Parts
    - Cyber Risks
    - Aviation Risks (in development)
- **Services**
  - Complex Contract Review Service
    - Contact your Alliant broker
    - E-mail: [contractreview@alliant.com](mailto:contractreview@alliant.com)
  - Regional In Service Training